

**Business Planning- Enterprise Branch**  
**Corporate office**  
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**New Delhi 110001**



**भारत संचार निगम लिमिटेड**  
 ( भारत सरकार का उपक्रम )  
**BHARAT SANCHAR NIGAM LIMITED**  
 (A Govt. of India Enterprise)

**File No. 105-02/2011-BP-ENT**

**Dated 24.10.2013**

**CIRCULAR**

To

ALL CGMs BSNL Telecom Circles / Metro District/Regions/ STP.

**Subject: - Tariff of KU Band VSAT services - Revision of Satellite Bandwidth charges on IP STAR Satellite and VSAT equipment charges - reg**

The KU band VSAT tariff was issued vide circular No. 105-2/2004-Comml dated 26<sup>th</sup> June 2006 and further revised vide circular No 105-2/2004-Comml dated 19<sup>th</sup> May 2008, 105-2/2011-BP-ENT dated 31.10.2011 and dated 21.01.2013.

2. Now, it has been decided by the competent authority to revise the VSAT equipment charges as well as Satellite Bandwidth charges of KU Band VSAT for services **on IP STAR Satellite** as under:-

(i) **Satellite Bandwidth charges of KU Band VSAT Services on IP STAR Satellite:** Revised Satellite Bandwidth charges of KU Band VSAT Services on IP STAR Satellite are as under

S.No	Data Rate	Revised Satellite Bandwidth Charges, Rs per annum
1	2Mbps	2067748
2	1 Mbps	1033874
3	512 Kbps	516937
4	256 Kbps	289485
5	128 Kbps	144742
6	64 Kbps	72371
7	32 Kbps	36186
8	16 Kbps	18093
9	8 Kbps	9046
10	4 Kbps	4523

(iii) **VSAT Equipment Lease and Purchase Charges:** Revised VSAT equipment leased and purchases charges are as under :

VSAT Size	Lease Charges per annum (in Rs.)	Lease Charge per Month (in Rs.)	Sale Price for purchase option (In Rs.)
1 M/1W	18190	1520	52500
1 M/2W	19620	1630	57600
1M/1/4W	17930	1490	51600
1.2M/1W	18520	1540	53700
1.2M/2W	19950	1660	58800
1.8M/1W	28190	2350	88500
1.8M/2W	29620	2470	93600
2.4M/2W	53280	4440	178800

*o/c* *Subot 13.*

3. **Other Terms and Conditions :**

- (i) Service Tax extra as applicable.
- (ii) Revised Satellite Bandwidth tariff is applicable only on the services which are being provided on *IP STAR Satellite*.
- (iii) This new tariff will be applicable for the new customers only and applicability of new tariff to the existing customers will depend upon the terms and conditions on which they had taken the VSAT services and on renewal of services, new tariff will be applied on them.
- (iv) In view of volatile nature of fluctuation of USD to INR exchange rate. it has been decided by the competent authority that above mentioned tariff will be reviewed every six months and revised tariff will be applicable to all the customers from the date of issue of the revised tariff. Further to this, it is to be ensured in all future agreements and renewals of VSAT services to add following **Clause** :  
**"BSNL may revise the VSAT tariff at any time and after revision of VSAT tariff new tariff shall be applicable."**
- (v) All other terms and condition as mentioned in circular of even no dated 31.10.2011, 21.1.2013 and 21.01.2013 will remain same.
- (vi) The revised tariff is effective from 01.11.2013.

*etc*

*Satish Chander*  
(Satish Chander) 24/10/13  
Assistant General Manager (BP-Ent)

Copy to:

1. PPS/PS to CMD/ All Directors / All ED BSNL
2. Sr.GM (EB-I) /GM (EB-II) / GM (Fin- Ent.) / Sr. GM (PDP-CM) BSNL CO New Delhi
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